REGIONAL DEVELOPMENT EFFECTS OF FOREIGN DIRECT INVESTMENT IN CENTRAL AND EASTERN EUROPE

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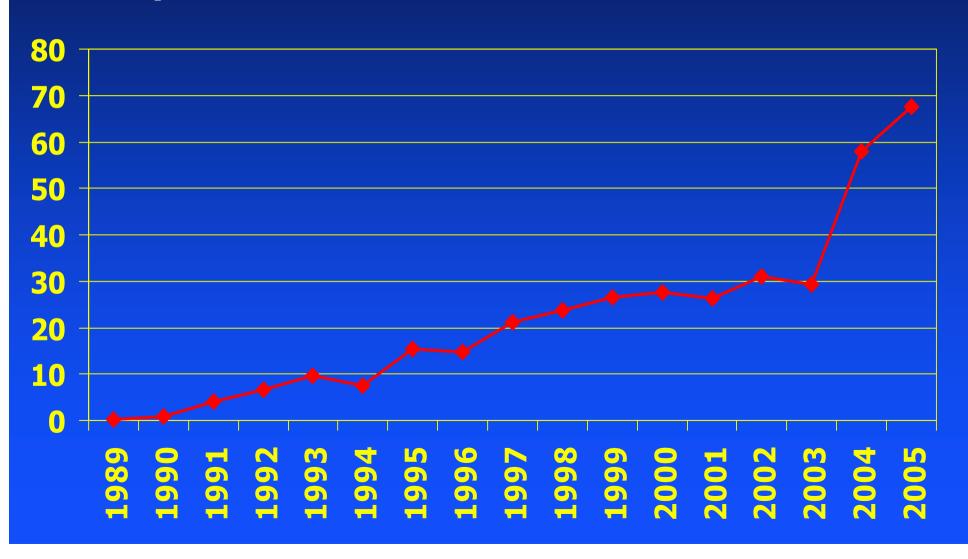
PRESENTATION OUTLINE

- Introduction
- FDI and uneven development
- Regional development effects of FDI
- Regional development and globalization
- Conclusion

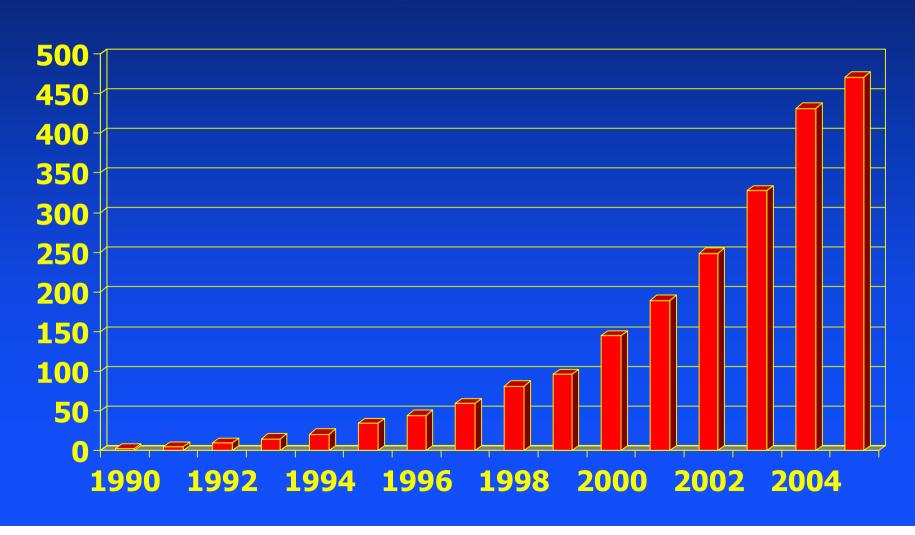
REASONS FOR FDI IN CEE

- Market potential
- Low production costs
- Prospects of the EU membership
- Geographic proximity of Western European market

ANNUAL FDI INFLOWS TO CEE, 1990-2005 (billions of USD)



INWARD FDI STOCK IN CEE, 1990-2005 (billions of USD)



FDI AND UNEVEN DEVELOPMENT IN CEE

SHARE OF CEE ON EUROPE'S ANNUAL FDI INFLOWS AND STOCKS



SHARE OF CEE AND WESTERN EUROPE ON TOTAL EUROPEAN FDI INFLOWS, 1990-2005

CEE: 9%

CEE's share on Europe's population: 45,3%

Western Europe: 91%

SHARE OF CEE AND WESTERN EUROPE ON TOTAL EUROPEAN FDI STOCK IN 2005

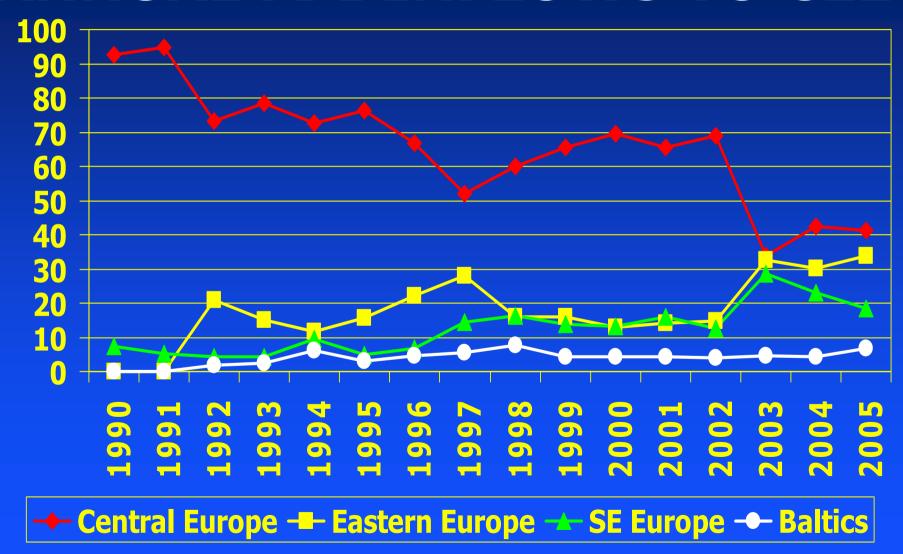
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CEE's share on Europe's

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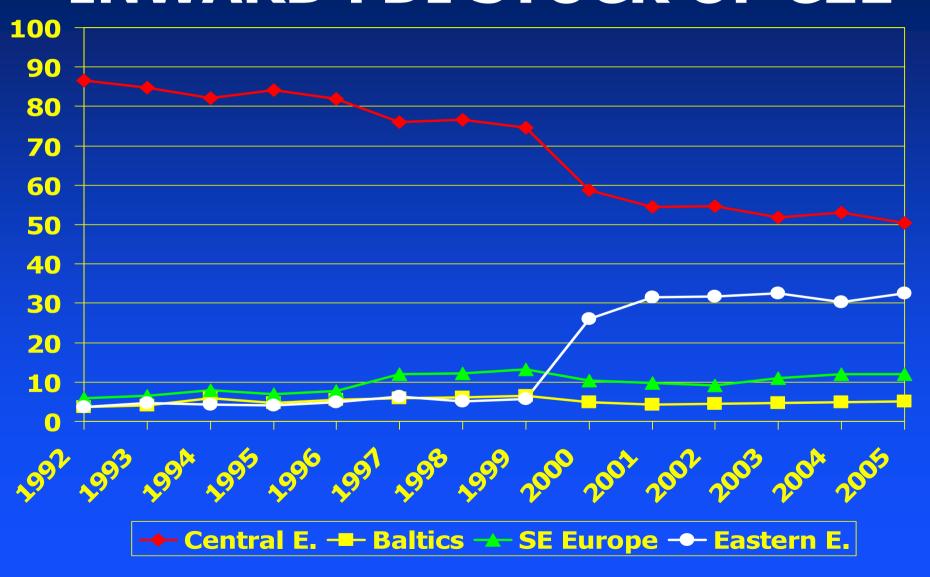
SHARE OF CEE REGIONS ON ANNUAL FDI INFLOWS TO CEE



FDI STOCK IN CEE, 2005

	FDI stock (USD)	%	Population (millions)	FDI stock per capita
Central Europe	237,397	50.4	65.9	3,602
Baltic states	23,518	5.0	7.0	3,360
SE Europe	56,562	12.0	53.4	1,059
Eastern Europe	153,211	32.6	204.1	751
CEE total	470,689	100.0	330.4	1,425

SHARE OF REGIONS ON INWARD FDI STOCK OF CEE



FDI stock in CEE in 2005 (millions of US dollars)

 Russia 	132,491	28.1%	• Slovenia 8,064 1.79	%
 Poland 	93,329	19.8%	• Lithuania 6,461 1.49	%
 Hungary 	61,221	13.0%	 Serbia&Mont. 5,428 1,29 	%
 Czechia 	59,459	12.6%	• Latvia 4,783 1.0°	%
 Romania 	23,818	5.1%	• Belarus 2,383 0.5	%
 Ukraine 	17,209	3.7%	 Bosnia&Herz. 2,067 0.49 	%
• Slovakia	15,324	3.3%	 Macedonia 1,880 0.49 	%
 Croatia 	12,516	2.7%	• Albania 1,680 0.49	%
• Estonia	12,274	2.6%	• Moldova 1,129 0.29	%
• Bulgaria	9,173	1.9%		

FDI stock per capita in CEE in 2004 (US dollars)

 Estonia 	7,331	 Romania 	834
 Hungary 	5,973	 Russia 	688
 Czechia 	5,531	 Macedonia 	588
 Croatia 	2,952	 Albania 	473
 Slovakia 	2,685	 Bosnia&Herz. 	437
 Slovenia 	2,481	 Serbia&Mont. 	369
 Latvia 	1,953		
 Lithuania 	1,879	 Moldova 	224
 Poland 	1,608	 Belarus 	210
• Bulgaria	983	 Ukraine 	196

INWARD FDI STOCK AS A PERCENTAGE OF GROSS DOMESTIC PRODUCT IN 2005

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Central Europe

South-Eastern Europe

Eastern Europe

42.4%

38.6%

26.7%

17.4%

INWARD FDI STOCK AS A PERCENTAGE OF GROSS DOMESTIC PRODUCT IN 2005

 Estonia 	93.64	 Lithuania 	25.11
 Hungary 	55.92	 Romania 	24.16
 Czechia 	48.10	 Slovenia 	23.70
 Moldova 	37.93	 Bosnia&Herz. 	21.93
 Macedonia 	37.47	 Ukraine 	21.07
 Bulgaria 	34.33	 Serbia&Mont. 	20.71
 Croatia 	33.33	Albania	20.12
 Slovakia 	32.77		
 Poland 	31.05	 Russia 	17.29
 Latvia 	28.73	 Belarus 	8.06

FDI AT SUB-NATIONAL SCALE

- Contribution to regional polarization and uneven development
- Reasons

FDI AT SUB-NATIONAL SCALE

- Concentration in capital cities
 - -Budapest: more than 50% (Central Hungary 66%)
 - -Bratislava region: 68%
 - -Prague 47% (Central Bohemia 57%)
- Relatively little FDI invested in nonmetropolitan, underdeveloped and peripheral regions
- Uneven sectoral distribution: 'dual economy'

REGIONAL AND LOCAL DEVELOPMENT EFFECTS OF FDI

- Issues to consider:
 - profit-seeking behavior
 - a great variety of different types of FDI and a large diversity of foreign-invested enterprises
 - not only the overall volume of FDI in a country or region but also its structure determine its overall economic effects
 - differences between immediate or short-term regional economic effects of FDI and its potential long-term regional development effects

POTENTIAL POSITIVE AND NEGATIVE EFFECTS OF FDI AT THE ENTERPRISE LEVEL

Positive

- continued and expanded production
- increased labor productivity
- access to investment capital
- access to worldwide sale and distribution networks
- transfer of Western technology and know-how
- improved competitiveness
- increased R&D

Negative

- labor shedding
- disinvestment and downsizing of production
- transfer of R&D abroad

IDEALIZED RELATIONSHIP BETWEEN INWARD FDI AND REGIONAL ECONOMIC PERFORMANCE



POTENTIAL POSITIVE EFFECTS OF FDI FOR LOCAL AND REGIONAL ECONOMY

- saving of existing jobs and creation of new jobs
- increased wages
- growth of real income
- increased tax base
- increased exports
- provision of social services to local communities
- spillovers to local and regional economy
- increased opportunities for local companies to supply foreign-owned companies
- diffusion of knowledge, new patterns of behavior, business relationships, work organization etc.

POTENTIAL <u>NEGATIVE</u> EFFECTS OF FDI FOR LOCAL AND REGIONAL ECONOMY

- local dependency on foreign capital
- external control of local economies
- attracting skilled and semi-skilled workers from local companies
- suppression or destruction of local firms unable to compete with FIEs supported by generous governmental investment incentives and benefiting from transfer pricing
- suppression of the development of new indigenous enterprises
- deskilling

POTENTIAL <u>NEGATIVE</u> EFFECTS OF FDI FOR LOCAL AND REGIONAL ECONOMY

- regional specialization in low-skilled labor intensive production
- development of 'dual economy'
- branch plant syndrome
- instability of Western investment
- repatriation of profits abroad

POTENTIAL REGIONAL DEVELOPMENT EFFECTS OF FDI

- employment effects
- linkages of FIEs with local companies
- technology effects
- industrial structure and entrepreneurship effects
 - effects on the competitive position of existing domestic enterprises and on the formation of new indigenous firms

FACTORS AFFECTING REGIONAL AND LOCAL DEVELOPMENT EFFECTS OF FDI

- mode of entry
- reason why FDI was made
- operational attributes

LINKAGES OF FIES WITH DOMESTIC COMPANIES

- particular strategy of TNC and the role of a particular FIE in that strategy
- characteristics of the host economy
- amount of time since the investment was originally made
- weak spillover effects in CEE so far

FDI, GLOBALIZATION AND REGIONAL DEVELOPMENT

- How can local companies achieve and maintain competitive advantage in the increasingly globalized economy?
- How do globalization processes affect the quantity and quality of local jobs?
- How can local and regional development strategies effectively support local enterprises in reaching and maintaining their competitive position?

A GLOBAL PRODUCTION NETWORKS PERSPECTIVE

- centrality of the "territoriality" of production networks analysis of regional and local development effects of GPNs
- value production, enhancement and retention
- the dynamic 'strategic coupling' of global production networks and regional assets

ROLE OF REGIONAL INSTITUTIONS

- Promotion of local and regional assets and advantages to attract FDI
 - -they must fit the strategic needs of TNCs
 - high-quality labor force
 - advanced infrastructure
 - -supply networks and support institutions
 - state-of-the-art logistics

CONCLUSION

- Increasing importance of FDI in CEE economies
- FDI will further contribute to uneven development
- Potential positive and negative effects of FDI
- FDI does not automatically translate in positive long-term regional development